



Anne M. Madonia

Member

Philadelphia

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Anne concentrates her practice in business and corporate law with an emphasis on domestic and international acquisitions and divestitures, corporate mergers, debt and equity financings, private placement offerings, private equity and venture capital transactions, and emerging businesses.

Anne assists clients, from entrepreneurs and startups, to private equity funds, to middle-market and Fortune 500 companies, as well as foundations, associations, and institutions, in all aspects of their legal needs. Anne has extensive experience counseling clients in a broad array of business matters, including formation and governance issues, and capital investment, financing, and exit strategies. She has assisted clients with negotiating business contracts, including service agreements, supply agreements, confidentiality and non-compete agreements, licensing and commercialization agreements, and loan agreements.

Anne is involved with the Association for Corporate Growth (ACG) and is a member of Philadelphia's ACG Women's committee. She is currently on the board of the Widener University Delaware Law School Alumni Association. She was the 2007-2008 chair of the Philadelphia Chamber's Young Professionals Network, and was the chair of the 2003 ImPAct Young Professionals Statewide Conference. Anne also served on the board of the Greater Philadelphia Chamber of Commerce in 2007. She was selected in 2004 to be on the Pennsylvania Super Lawyers list.

Prior to private practice, Anne was a corporate attorney for the H.J. Heinz Company in Pittsburgh. While in law school, Anne served on the editorial board of *The Delaware Journal of Corporate Law*.

Experience

Represented the owner of multiple car dealerships in a series of related corporate and real estate transactions in which two dealerships were combined to form a new joint venture, one real parcel was sold, and other related parcels were leased to the joint venture.

Represented Jillamy Inc., a third-party logistics services provider, in a credit facility.

Represented Jillamy Inc., a third-party logistics services provider, in its purchase of a Toronto transport action provider.

Represented a publicly traded, international shipping and container transportation company in a Series B Preferred Stock offering by New York Shipping Exchange, Inc.

Represented a third-party logistics provider and freight forwarder in connection with an equipment loan.

Represented Jillamy, Inc., a third-party logistics provider and freight forwarder, in its acquisition of the Riverside, Cal. division of Elevate Fulfillment, Inc., which provides warehousing, fulfillment, and transportation services.

Represented the shareholders of Aries Global Logistics, Inc., an international air and ocean freight forwarder, in its \$105 million sale to NTG Air & Ocean USA, Inc., a subsidiary of NTG Nordic Transport Group A/S, a publicly traded Danish transportation company.

Practice Areas

- Mergers & Acquisitions
- Corporate
- Emerging Business & Venture Capital
- International
- Transportation & Trade

Industry Sectors

- Cannabis
- Cryptocurrency and Blockchain Technology
- Gaming

Education

- Widener University Delaware Law School, J.D., 1994
- Manhattanville College, B.A., 1991

Bar Admissions

- New Jersey
- New York
- Pennsylvania

Affiliations

- American Bar Association
- Pennsylvania Bar Association
- Philadelphia Bar Association
- Association for Corporate Growth, Member

Awards & Honors

- Selected to Pennsylvania Super Lawyers 2004
** This award is conferred by Super Lawyers. A description of the selection methodology can be found here. No aspect of this advertisement has been approved by the Supreme Court of New Jersey.*

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Represented a private equity firm in its acquisition of a minority stake in an investment advisory firm focused on companies addressing ESG principles.

Represented private equity firm PennSpring Capital, LLC in its acquisition of Burch Supplies Company, Inc., an equipment and supplies distributor for the mining, industrial, and mineral processing industries, with a related real estate acquisition funded in part by a loan and in part by rollover equity.

Represented Continuum Foods, a start-up food manufacturer, in its acquisition of the assets related to the "Original Trenton Cracker" (OTC) oyster cracker business from specialty food manufacturer Panorama Foods, Inc.

Represented Jillamy, Inc., a third-party logistics provider and freight forwarder, in its acquisition of 4th Way Fulfillment, LLC, an e-commerce fulfillment company.

Represented Rosemont Investment Group, LLC in the redemption of its minority interest in Foundry Partners LLC, an institutional asset management boutique, and in its acquisition of a minority stake in an ESG-directed investment advisory firm.

Represented a private equity firm in its acquisition of a majority stake in a mass text alert platform for businesses.

Represented White Knight Broadcasting, Inc. and its affiliates in the sale of two TV stations (KSHV-TV in Shreveport, La. and KTPN-LD in Tyler, Tex.) to Nexstar Media Group, Inc., the nation's largest television group.

Served as U.S. counsel to Bridgnorth Aluminum Limited, a U.K.-based manufacturer of aluminum products, in connection with its £60 million credit facility with HSBC.

Represented the U.S. subsidiary of a manufacturer of nonwoven fabrics in the Czech Republic in a senior credit facility.

Represented a leading education and research provider for the risk management and insurance industry as an investor in a Series A financing round led by a United Kingdom private equity fund.

Represented a textile and home product manufacturer in connection with a Supply Chain Finance Agreement, a form of financing that allows client's suppliers to be paid at a discount in advance of the due date of the payments.

Represented Jillamy Inc., a third-party logistics provider, in its acquisition of equity and related real estate of Karol Fulfillment, an e-commerce fulfillment company.

Represented Capital Region NLL, LLC in its acquisition of the National Lacrosse League's New England Black Wolves, moving the to-be-renamed team from the Mohegan Sun Arena in Uncasville, Conn. to Albany, N.Y., where it will play in the Times Union Center. Capital Region NLL is an ownership group comprised of high-profile members of the lacrosse community including Oliver Marti, Joe Dowling, Brett Jefferson, Sol Kumin, Zach Schreiber and Russ Sheppard. As part of the engagement, we successfully negotiated approval from the National Lacrosse League to transfer the franchise, as well as approval of the new ownership and home venue for the team. This transaction follows on the 2014 sale of the Philadelphia Wings lacrosse franchise to Mohegan Sun, in which the firm represented the ownership group, led by Brad Brewster, Michael French and Ted Goldthorpe, who continues to be represented by the firm and has an ongoing investment in the lacrosse franchise.

Represented a real estate investment firm in a \$2.7 million private offering. The representation involved drafting all documents, including state and federal securities filings.

Represented Boskalis Holding B.V. in its sale of 100 percent of the equity of Ardent Americas LLC, a leading maritime emergency response specialist, to Don-Jon Smit, LLC.

Represented Acreage Holdings, Inc. in its acquisition of Compassionate Care Foundation, Inc., a New Jersey-based vertically integrated medical cannabis nonprofit corporation.

Represented a Philadelphia-based event planning company in its financing and purchase of an event venue in Philadelphia.

Represented a global leader of cloud-based eClinical solutions in connection with a master lease to finance equipment.

Represented a multi-state owner of cannabis licenses and assets in connection with an agreement to acquire, by merger, a California corporation holding a license for a cannabis dispensary in Oakland.

Represented an insurance agency in connection with its going independent transaction with Nationwide Mutual Insurance Company and simultaneous sale to HUB International Limited, a leading North American insurance brokerage firm.

Represented The Institutes, a leading education and research provider for the risk management and insurance industry, in its strategic acquisition of substantially all of the assets of Claims Litigation Management (CLM) and Claims Pages. CLM is the largest member organization of insurance professionals. The seller's businesses include insurance conferences, local chapter events, online resources, and other member benefits.

Represented the Full Tilt Poker affiliated companies in a three-way transaction with PokerStars and the United States Department of Justice that provided for the resolution of civil forfeiture proceedings against the Full Tilt Poker companies, the transfer of Full Tilt's online poker assets to PokerStars, and the payment by PokerStars of \$547 million to the United States and \$184 million to Full Tilt's non-U.S. player.