

Trade Regulation, Export Controls & Sanctions

Cozen O'Connor provides comprehensive international trade services, allowing our clients to focus on their business objectives instead of worrying about navigating compliance with trade control laws and regulations that are ever-changing in response to world events.

Our attorneys advise clients on all facets of U.S. trade sanctions and export controls, including Export Administration Regulations, International Traffic in Arms Regulations, and various economic sanctions programs administered by OFAC. We frequently counsel clients regarding export licensing, commodity classification, anti-boycott regulations, and trade restrictions involving embargoed countries and sanctioned individuals and entities. We advise clients on U.S. Customs regulations relating to duties and tariffs, documentation requirements, contraband, cargo clearance, and supply-chain security.

We have a diverse group of clients who seek advice on trade regulation, export controls, and sanctions, and we represent clients at all stages in the life cycle of a transaction. We work with ocean and inland carriers, technology companies, manufacturers, global shippers, and individual executives, both U.S. and non-U.S., in connection with U.S. and international trade regulations.

Cozen O'Connor attorneys routinely perform high-level audits, design compliance policies, provide on-site training, and advise on major transactions. We help clients respond to trade incidents or government inquiries, lead internal investigations of potential violations, and assist with voluntary disclosures. When necessary, we handle major government investigations and enforcement actions, appeals of agency decisions to the courts, and criminal and civil litigation.

Cozen O'Connor attorneys work with the full range of federal agencies that oversee U.S. trade policy, including the Bureau of Industry and Security, Office of Foreign Assets Control (OFAC), Customs and Border Protection and the Directorate of Defense Trade Controls.

Experience

Successfully represented an international ocean carrier before the OFAC and other agencies in responding to a subpoena following revelations of potentially sanctionable conduct.

Conducted an internal investigation and prepared voluntary disclosure of potential export control violations by a U.S. technology company.

Represented the U.S. branch of a foreign transportation company in responding to alleged violations of the antiboycott regulations.

Advised an Italian manufacturer on various export sanctions regulations in connection with proposed transactions involving Iran and China.

Analyzed U.S. sanctions and export control issues relating to aircraft that had been chartered by a cargo airline and subsequently operated in sanctioned countries.

Prepared an ITAR technical assistance agreement and commodity jurisdiction request for a U.S. manufacturer proposing to sell defense articles to India.

Obtained regulatory approvals and export licenses for a U.S. NGO operating in North Korea, Sudan, and other sanctioned countries.

Related Practice Areas

- Cruise Industry
- Intermodal & Logistics
- Italy Practice
- Maritime Antitrust & Competition
- Maritime Corporate & Finance
- Maritime Litigation
- Maritime Regulatory
- Transportation & Trade