



Beatrice Bottini

Member

New York

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Beatrice represents domestic and multinational clients in a broad range of corporate and securities matters, including mergers and acquisitions, joint ventures, corporate governance, financings, and commercial transactions. As a member of Cozen O'Connor's International Practice and Italian Desk, Beatrice routinely assists Italian and other foreign companies doing business in the United States, as well as domestic companies in their outbound cross-border matters. Beatrice's experience encompasses several industries, including insurance, food and beverage, fashion, life sciences, medical devices, and manufacturing.

Beatrice is admitted to practice in New York and Italy. Prior to joining the firm, she practiced for several years as a corporate associate for a Milan-based international law firm and a New York-based law firm. Beatrice started her legal career with a clerkship in the Criminal and Civil Courts of Verbania, Italy.

Beatrice received her law degree from the University of Milan, Italy and her LL.M. from the University of Chicago Law School. She is fluent in Italian, English, and French.

Practice Areas

- Corporate
- Corporate Governance
- Health Care & Life Sciences
- Insurance Corporate & Regulatory

Education

- Università degli Studi di Milano, J.D., 2013
- University of Chicago Law School, LL.M., 2018

Bar Admissions

- Italy
- New York

Awards & Honors

- Nova 111 List, Nova, 2023
- New York Metro Rising Star, Super Lawyers, 2023
- Best Lawyers in America, Ones to Watch, 2025

Experience

Served as U.S. counsel to a U.K.-based home furnishings retailer in the sale of its United States entity.

Represented an acidulants, fine chemicals, and production equipment supplier in the sale of its equipment division.

Represented Lutze Inc., a leading provider of harsh environment cable and cable assembly solutions for high-technology applications in the industrial market, in its sale to Amphenol Corporation, one of the world's largest designers, manufacturers, and marketers of electrical, electronic, and fiber optic connectors and interconnect systems, antennas, sensors and sensor-based products, and coaxial and high-speed specialty cable.

Represented Limbach Holdings, Inc., a building systems and construction engineering company, in a public offering of its common stock valued at \$23 million.

Represented Phoenix Integration, a model-based engineering software company that sells to major companies in aerospace, automotive, defense, and shipbuilding, in its sale to Ansys, Inc. (Nasdaq: ANSS), the global leader and innovator of engineering simulation software.

Represented an Italian manufacturer of abrasives and surface finishing tools and products, and its owner (an Italian private equity fund), in the acquisition of a manufacturer of tools for the processing and fabrication of stone, tile, and glass. The purchased assets included assets and operations in the United States, United Kingdom, Brazil, and Switzerland.

Represented ClickSWITCH, LLC, a provider of a digital account switching SaaS solution for financial institutions and challenger banks, in its sale-by-merger to Q2 Holdings, Inc., a cloud-based banking and lending software company.

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Represented the owners of HEYDUDE®, a privately-owned casual footwear brand founded in Italy, in connection with its sale to Crocs, Inc. for \$2.5 billion. The acquisition was funded by \$2.05 billion in cash and 2,852,280 shares issued to HEYDUDE's founder. The complexity and cross-border nature of the transaction required extensive collaboration with foreign counsel in Hong Kong, Italy, and other jurisdictions.

Represented Business Integration Partners (BIP), an Italian strategic consulting firm controlled by the CVC Capital Partners Fund VIII, in its purchase of a majority stake in Monticello Consulting Group, a New York-based consultancy firm specializing in financial services consulting.

Represented Orthofin, LLC, a company affiliated with Lincotek Group SpA (an Italy-based global leader in contract manufacturing services for the aerospace and medical businesses), in its acquisition of a majority stake in Riepen LLC and other assets constituting the Danco Medical business.

Represented Lincotek Surface Solutions, a contract manufacturing services provider for aerospace and medical businesses, in its acquisition of Hitemco, LLC, a provider of diffusion and thermal sprayed enhanced surfaces.

Represented Investindustrial, a private equity firm based in London, in its acquisition of a majority stake in Eataly S.p.A., the global chain of upscale Italian marketplaces. This transaction drew on the experience of the firm's Corporate, Real Estate, Employee Benefits & Executive Compensation, Intellectual Property, and Technology, Privacy, & Data Security attorneys.

Represented Leger, the largest Canadian-owned market research and analytics company, in its acquisition of 360 Market Reach, a market research company based in New York City. This transaction drew on the experience of the firm's Corporate, Tax, Employee Benefits & Executive Compensation, and Labor & Employment attorneys.

Represented Applied StemCell, Inc., a contract research organization (CRO)/contract development and manufacturing organization (CDMO) specializing in cell and gene therapy, in its merger with NovaQuest, a private equity fund managed by QHP Capital, L.P.