



Richard H. Berney

Co-Chair, Leasing

New York

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Richard focuses his practice primarily on representing clients in commercial leasing transactions.

Richard's activities usually involve representing landlords in their leases, operation, and management of their office and residential buildings and shopping centers principally in the New York Metropolitan area, but also in other areas of the country. Richard also represents office and retail tenants in the negotiation of their leases and other agreements relating to landlord/tenant relationships. He has handled numerous major lease negotiations involving space in excess of 100,000 sq. ft. for some of the largest and most respected New York City landlords and tenants. In recognition of his achievements, Richard has been selected as a "Super Lawyer" by *New York Metro Super Lawyers*. Richard has also lectured frequently on real estate leasing topics and has been an instructor at the Real Estate Institute at New York University.

Richard earned his Bachelor of Arts from Williams College in 1982 and his law degree from the University of Minnesota Law School in 1985.

Experience

Represented the tenant in negotiating a lease for a new supermarket location in New York City.

Represented The Hershey Company in negotiating a lease for its new flagship "Hershey's Chocolate World" store in Times Square, New York City. The location tripled the size of Hershey's previous store and is located on the ground floor in the 20 Times Square building. The deal included blade signage and the right to use a significant portion of the state-of-the-art digital billboard display.

Ongoing representation of owners of first class office buildings in New York City in connection with numerous office and retail lease and lease-related transactions of all sizes.

Represented a national cable television company in its entire New York State leasing program.

Represent several prominent New York City landlords in the leasing of mixed-use buildings throughout the City in connection with various sizes of lease-related transactions.

Represented a national financial services firm in connection with lease negotiations of its headquarters in Midtown Manhattan, totaling over 200,000 sq. ft. as well as in the negotiation of other major lease transactions throughout the United States.

Represented a national retail apparel chain in connection with all of its lease negotiation matters throughout the United States.

Represent a well-known restaurateur in leasing space throughout New York, Massachusetts, and Connecticut.

Represent an entertainment company in connection with leasing office and studio space in New York City and Los Angeles.

Represent numerous national and international architectural and engineering firms in connection with

Practice Areas

- Real Estate
- Italy Practice
- Real Estate Lease Restructuring
- Real Estate Leasing

Industry Sectors

- Retail

Education

- University of Minnesota Law School, L.L.B., 1985
- Williams College, B.A., 1982

Bar Admissions

- New York

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the negotiation of leases for office space throughout the United States.

Represent a major Italian shoe and apparel firm in the leasing of its flagship location on Fifth Avenue in New York City as well as other retail locations throughout the United States.

Represented the building owner in connection with the leasing of a 45,000 sq. ft. space to a London-based event space operator in Midtown Manhattan. This was the company's first move into the U.S. market, and the venue spans two interconnecting floors and has ten rooms.

Represented a large architecture and design firm in connection with the leasing of a 80,000 sq. ft. space within a trophy building that the firm designed in Lower Manhattan.

Represented Investindustrial, a private equity firm based in London, in its acquisition of a majority stake in Eatly S.p.A., the global chain of upscale Italian marketplaces. This transaction drew on the experience of the firm's Corporate, Real Estate, Employee Benefits & Executive Compensation, Intellectual Property, and Technology, Privacy, & Data Security attorneys.