

# Bargaining on Campus: Strategy Considerations for Academic and Non-Academic Units

## Location

Hyatt Regency Chicago  
151 E Wacker Drive  
Chicago, IL 60601

## Date & Time

Start Date: 06/27/2023  
Start Time: 3:00 pm  
End Time: 4:15 pm CDT

**Anna Wermuth** will present at the 2023 Annual NACUA Conference. Anna will discuss the following:

- Planning, preparing, and strategizing (bargaining team composition, stakeholder engagement, RFIs, costing, subjects of bargaining)
- Ground rules (time, place and manner of bargaining)
- Communications planning (internal, external, public relations)
- Managing third-party involvement (parents, alumni, politicians)
- Strike contingency planning (replacement workers, picket lines, maintaining operations)

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## ATTORNEYS



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