

# National Institute for Trial Advocacy Deposition Skills Program

## Location

Temple University School of Law  
1719 N Broad St  
Philadelphia, PA 19122  
USA

## Date & Time

Start Date: 09/09/2016

End Date: 09/11/2016

**Hayes Hunt**, a member of Cozen O'Connor's **Commercial Litigation** department, will be the program director at this seminar hosted by Temple University Beasley School of Law. Depositions set the stage for success or failure at trial. Prepared lawyers who use the right techniques gather information, secure admissions, and confirm theories that set the foundation for successful motions, persuasive settlement tactics, and more effective and efficient trial presentations. NITA's Deposition Skills Program puts you in a realistic deposition setting where you discover and master techniques while finding a style that best suits your personality.

NITA's proven methods will let you explore and master tried and true best practices in both taking and defending depositions. Using cutting edge techniques developed by NITA, you will practice and perfect skills in:

### Taking depositions:

- Eliciting information using the "Funnel Technique" that exhausts a witness's subject knowledge
- Identifying other potential sources of information
- Closing off avenues of escape
- Working with documents to gather information, refresh memory, and impeach
- Dealing with objections and coping with obstreperous counsel

### Defending depositions:

- Working with witnesses to prepare them both substantively and emotionally for their deposition

## ATTORNEYS



**Hayes Hunt**

Member

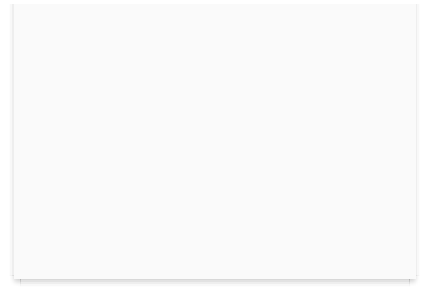
✉ [hhunt@cozen.com](mailto:hhunt@cozen.com)

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- Knowing when and how to make proper objections and instruct not to answer

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